

JEEVAN PRABODHINI VITA,S

**JEEVAN PRABODHINI KANYA MAHAVIDYALAYA**  
**VITA**

Tal-KhanapurDistSangli

**Educational Year 2022-2023**

**Department Of commerce**

**Teaching plan**

<b>SR .NO.</b>	<b>CLASS</b>	<b>SUBJECT</b>
<b>1</b>	<b>B.com I</b>	Principles of marketing I&II
<b>2</b>	<b>B.com I</b>	Insurance –I&II
<b>3</b>	<b>B.com I</b>	Financial Accounting I&II
<b>4</b>	<b>B.com I</b>	Management principles and Application I&II
<b>5</b>	<b>B.com II</b>	Corporate accounting paper-I&II
<b>6</b>	<b>B.com II</b>	Business Statistics paper –I&II
<b>7</b>	<b>B.com II</b>	Fundamentals of Entrepreneurship – paper I&II
<b>8</b>	<b>B.com III</b>	Modern management practices I&II
<b>9</b>	<b>B.com III</b>	Industrial Management I&II
<b>10</b>	<b>B.com III</b>	
<b>11</b>	<b>B.com III</b>	Advanced accountancy I&II
<b>12</b>	<b>B.com III</b>	Advanced accountancy III&II
<b>13</b>	<b>B.com III</b>	Business regulatory formwork

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**Teaching plan**

**ACADEMIC YEAR: 2022-2023**

**CLASS: B.COM-I**

**Paper**

**No.1**

**Subject: Principal Of Marketing-I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB-TOPIC</b>
<b>August 2022</b>		Admission process
<b>September 2022</b>	<b>Unit I:</b>	Unit- Introduction-meaning definition of marketing features of marketing- importance. core concept of marketing need want demand value and satisfaction exchange transaction and relationship company orientation towards market place production concept product concept selling concept marketing concept (15periods)
<b>October 2022</b>	<b>Unit III:</b>	Unit-II Consumer behavior- meaning and significance of consumer behavior factors affecting Consumer Behaviour
<b>November 2022</b>	<b>Unit Iv:</b>	

**Sign and Name of the Teacher**

**Head of Dept.**

**Principal**

**Prof. Attar N . M.**

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**Teaching plan**

**ACADEMIC YEAR: 2022-2023**

**CLASS: BCOM I**

**Paper No. I**

**Subject: Principles Of Marketing - Ii**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB: TOPIC</b>
<b>June</b>	<b>Unit – I</b>	Meaning and important, Product classification:concept of product mix branding packagingand labeling, product support, product life-cycle, new product development.
<b>Feb</b>	<b>Unit – II</b>	a) Significance. Factor affecting price of aproduct. Pricing policies and strategies(b) advertising, personal selling. public relation and sales promotion concept and them distinctive characteristics; promotion mix and factors affecting promotion mix
<b>March</b>	<b>Unit – III</b>	Channels of distribution -meaning and)important; type of distribution channel;wholesaling and retailing: factor affectingchoice of distribution channel; physical Distribution. Direct marketing and services marketing -concept and characteristicsType of
<b>April/may</b>	<b>Unit – IV</b>	Retailing-store based and no1-store basedretailing, chain store, supermarket, retailvending machines, mail order house, retail co- operative; Management of retailing operation ; an over view; retailing in India: changingscenario
<b>June</b>	<b>Unit – V</b>	University Exam

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**TEACHING PLAN**

**ACADEMIC YEAR: 2022-2023**

**CLASS: BCOM I**

**Paper No. I**

**Subject: Financial Accounting -I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB-TOPIC</b>
<b>August 2022</b>	<b>Unit I</b>	Unit I: Introduction to Accounting- Meaning. Nature and Advantages of Accounting- Branches of Accounting- Accounting concepts and conventions, Introduction to Accounting Standard in India.( 10 Periods)
<b>September 2022</b>	<b>Unit II</b>	Unit II :Amalgamation of Partnership Firms (20 Periods)
<b>October 2022</b>	<b>Unit III</b>	Unit III: Conversion of Partnership firm into Limited company- Accounting in the books of partnership firm and Limited company. (15 Periods)
<b>November 2022</b>	<b>Unit IV</b>	Unit IV: Accounts of Professionals preparation of Receipts and Expenditure Account and Balance sheet of Medical PR actioners and Professional Accountants
<b>December 2022</b>	<b>Unit V</b>	PrelimsExam & university Exam

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**TEACHING PLAN**

**ACADEMIC YEAR: 2022-2023**

**CLASS: BCOM I**

**Paper No. I**

**SUBJECT: financial accounting –II**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB-TOPIC</b>
<b>June</b>	<b>Unit I</b>	Unit 1: Single Entry - Conversion of Single Entry into Double Entry System: (15 Periods)
<b>Feb</b>	<b>Unit II</b>	Unit li: Consignment Account : Important terms and Accounting Procedure in the books of consignor and consignee. (15 Periods)
<b>March</b>	<b>Unit III</b>	Unit III: Branch Accounts: Dependent Branch- preparation of Branch Account, Branch Trading and Profit and Loss Account - Stock and Debtors system (15 Periods)
<b>April/may</b>	<b>Unit IV</b>	Unit IV: Computerized Accounting: (15 Periods) Introduction to Computerized Accounting, Accounting software's- introduction to tally, preparation of following records on Tally (without inventory).
<b>June</b>	<b>Unit V</b>	university Exam

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**TEACHING PLAN**

**ACADEMIC YEAR: 2022-2023**

**Class No: Bcom I**

**Paper No. I**

**Subject: Principal of Business Management – I**

<b>Month</b>	<b>Topic</b>	<b>Sub-Topic</b>
<b>August 2022</b>	<b>Unit: I</b>	Admission process
<b>September 2022</b>	<b>Unit: II</b>	Unit-I: Introduction to Management; - Meaning, Definitions, Characteristics and Significance Functions Management Administration and Management, Management as a Science or an Art, Professional Management: The concept, characteristics and need Planning (B) Decision- Making: Definitions, Decision-making process, Techniques of decision- making
<b>October 2022</b>	<b>Unit: III</b>	Unit-II: Contributions towards development of management theory: F.W. Taylor: Principles and techniques of Scientific Management Henry Fayola; 14 Principles of Management Elton Mayo: Hawthorne Experiment and its findings Max weber: Meaning and characteristics of Bureaucratic Organization
<b>November 2022</b>	<b>Unit: IV</b>	III: Planning and Decision-making: (A) Planning: Definitions, characteristics and importance, Steps in Planning Process Functional types of planning: Financial, Production, Personnel and Marketing Planning (B) Decision- Making: Definitions, Decision- making process, Techniques of decision- making (C) Unit-IV: Organizing: Meaning and importance of organizing Levels of management and their functions, Type of organization: Line, Line and Staff, Functional and Committee.
<b>December 2022</b>	<b>Unit: v</b>	Prelims & university Exam

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**ACADEMIC YEAR: 2022-2023**

**Class No: Bcom I**

**Paper No. II**

**Subject: Insurance - II**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB- TOPIC</b>
<b>Jun 2023</b>	<b>Unit: I</b> Fire Insurance	Meaning - procedure of taking fire insurance policy- policy conditions- kinds of policies-cancellation and forfeiture of policy -renewal of policy - settlement of claims.
<b>Feb2023</b>	<b>Unit: II</b> Marine Insurance	Meaning - procedure of taking marine insurance policy- difference between fire and marine insurance - clauses of marine insurance policy-marine losses and perils -type of policies.
<b>March2023</b>	<b>Unit: III</b> Miscellaneous Insurance ( only nature and cover)	a. Personal accident Insurance b. Health Insurance C. Motor Insurance d. Burglary Insurance C. Liability Insurance f. Fidelity Insurance 8. Cattle Insurance h. Crop Insurance
<b>April/May2023</b>	<b>Unit: IV</b> General Insurance Business in India	Growth of general Insurance business after privatization. Evaluation of performance of public and private companies- foreign Direct Investment FDI in Insurance business -merits and demerits, current scenario, Banc assurance.
<b>June2023</b>		University Exam

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**Prof. KanniS.D**

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**ACADEMIC YEAR: 2022-2023**

**Class No: Bcom I**

**Paper No. I**

**Subject: Insurance - I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>August 2022</b>	<b>Unit I</b>	Admission process
<b>September 2022</b>	<b>Unit II</b>	Unit-1: An Introduction to Insurance - Concept- Meaning -of Insurance Physical and Harman Asset- Insurance as a social security tool - Economic and commercial significance of insurance.
<b>October 2022</b>	<b>Unit III</b>	Unit-2: Insurance contract of Principles -A) nature of insurance Contract- Difference between insurance contract and wagering Contract-Types of Insurance contract- Personal Insurance - Property Insurance -Guarantee insurance. B) Fundamental principles of Insurance -Primary and secondary.
<b>November 2022</b>	<b>Unit IV</b>	Unit-3: Life Insurance-A) Meaning - Significance- Procedureof taking if insurance Policy - Policy Conditions B) Types of Policy - Whole if Policy, Endowment Group and Unit Linked Insurance Policy (Only-meaning beaters, merits and demerits) C) Settlement of claims D) Life Insurance Corporation of India-Role-marketing and promotion strategy of insurance services. Unit - 4: insurance Agent -Appointment - Procedure for becoming an Agent-Pre- requisite for obtaining a license - Duration -Cancellation - Revocation or Suspension- Termination of an Agent-Remuneration - code of conduct - Functions of an Agent
<b>December 2022</b>	<b>Unit V</b>	Prelim Exam & University exam

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**Teaching plan**

**ACADEMIC YEAR: 2022-2023**

**CLASS: B.COM-I**

**Paper No.1**

**SUBJECT: PRINCIPAL OF MARKETING-I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB-TOPIC</b>
<b>August 2022</b>		Admission process
<b>September 2022</b>	<b>Unit I:</b>	Unit- Introduction-meaning definition of marketing features of marketing- importance. core concept of marketing need want demand value and satisfaction exchange transaction and relationship company orientation towards market place production concept product concept selling concept marketing concept (15periods)
<b>October 2022</b>	<b>Unit III:</b>	Unit-II Consumer behavior- meaning and significance of consumer behavior factors affecting Consumer Behavior
<b>November 2022</b>	<b>Unit Iv:</b>	

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**ACADEMIC YEAR: 2022-2023**

**CLASS: BCOM I**

**Paper No. I**

**Subject: Principles Of Marketing - Ii**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB: TOPIC</b>
<b>June</b>	<b>Unit – I</b>	Meaning and important, Product classification:concept of product mix branding packaging and labeling, product support, product life- cycle, new product development.
<b>Feb</b>	<b>Unit – II</b>	a) Significance. Factor affecting price of aproduct. Pricing policies and strategies (b) advertising, personal selling. Public relation and sales promotion concept and their distinctive characteristics; promotion mix and factors affecting promotion mix
<b>March</b>	<b>Unit – III</b>	Channels of distribution -meaning and) important type of distribution channel wholesaling and retailing factor affecting choice of distribution channel physical Distribution. Direct marketing and services marketing -concept and characteristics Type of
<b>April/may</b>	<b>Unit – IV</b>	Retailing-store based and no1-store basedretailing, chain store, supermarket, retail vending machines, mail order house, retail co-operative Management of retailing operation an over view retailing in India: changing scenario
<b>June</b>	<b>Unit – V</b>	University Exam

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**ACADEMIC YEAR: YEAR 2022-2023**

**Class No: B com I**

**Paper No. I**

**Subject: Principal of Business Management – I**

<b>Month</b>	<b>Topic</b>	<b>Sub-Topic</b>
<b>August 2022</b>	<b>Unit: I</b>	Admission process
<b>September 2022</b>	<b>Unit: II</b>	Unit-I: Introduction to Management Meaning, Definitions, Characteristics and Significance Functions Management Administration and Management, Management as a Science or an Art, Professional Management The concept, characteristics and need Planning (B) Decision- Making Definitions, Decision-making process, Techniques of decision- making
<b>October 2022</b>	<b>Unit: III</b>	Unit-II: Contributions towards development of management theory: F.W. Taylor: Principles and techniques of Scientific Management Henry Fayal; 14 Principles of Management Elton Mayo: Hawthorne Experiment and its findings Max weber: Meaning and characteristics of Bureaucratic Organization
<b>November 2022</b>	<b>Unit: IV</b>	Unit-III: Planning and Decision-making (A) Planning Definitions, characteristics and importance, Steps in Planning Process Functional types of planning Financial, Production, Personnel and Marketing Planning (B) Decision- Making: Definitions, Decision-making process, Techniques of decision- making (C) Unit-IV: Organizing: Meaning and importance of organizing Levels of management and their functions, Type of organization Line, Line and Staff, Functional and Committee.
<b>December 2022</b>	<b>Unit: v</b>	Prelims & university Exam

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**ACADEMIC YEAR: 2022-2023**

**Class No: B com I**

**paper no. II**

**Subject: Insurance - II**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB- TOPIC</b>
<b>Jun2023</b>	<b>Unit: I</b> Fire Insurance	Meaning - procedure of taking fire insurance policy- policy conditions- kinds of policies-cancellation and forfeiture of policy -renewal of policy - settlement of claims.
<b>Feb2023</b>	<b>Unit: II</b> Marine Insurance	Meaning - procedure of taking marine insurance policy- difference between fire and marine insurance - clauses of marine insurance policy-marine losses and perils -type of policies.
<b>March2023</b>	<b>Unit: III</b> Miscellaneous Insurance ( only nature and cover)	a. Personal accident Insurance b. Health Insurance C. Motor Insurance d. Burglary Insurance C. Liability Insurance f. Fidelity Insurance 8. Cattle Insurance h. Crop Insurance
<b>April/May2023</b>	<b>Unit: IV</b> General Insurance Business in India	Growth of general Insurance business after privatization. Evaluation of performance of public and private companies- foreign Direct Investment FDI in Insurance business -merits and demerits, current scenario, Banc assurance.
<b>June2023</b>		University Exam

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**Prof. kanni S.D**

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**ACADEMIC YEAR: 2022-2023**

**Class No: Bcom I**

**paper no. I**

**Subject: Insurance - I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>August 2022</b>	<b>Unit I</b>	Admission process
<b>September 2022</b>	<b>Unit II</b>	Unit-1: An Introduction to Insurance - Concept- Meaning - of Insurance Physical and Harman Asset- Insurance as a social security tool – Economic and commercial significance of insurance.
<b>October 2022</b>	<b>Unit III</b>	Unit-2: Insurance contract of Principles -A) nature of insurance Contract- Difference between insurance contract and wagering Contract-Types of Insurance contract- Personal Insurance - Property Insurance -Guarantee insurance. B) Fundamental principles of Insurance -Primary and secondary.
<b>November 2022</b>	<b>Unit IV</b>	Unit-3: Life Insurance-A) Meaning - Significance- Procedure of taking if insurance Policy - Policy Conditions B) Types of Policy - Whole if Policy, Endowment Group and Unit Linked Insurance Policy (Only-meaning beaters, merits and demerits) C) Settlement of claims D) Life Insurance Corporation of India- Role- marketing and promotion strategy of insurance services. Unit - 4: insurance Agent -Appointment - Procedure for becoming an Agent- Pre- requisite for obtaining a license - Duration -Cancellation - Revocation or Suspension- Termination of an Agent-Remuneration - code of conduct - Functions of an Agent
<b>December 2022</b>	<b>Unit V</b>	Prelim Exam & University exam

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**Department of commerce**

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**TEACHING PLAN**

**ACADEMIC YEAR: 2022-2023**

**Class No: B com I**

**paper no. I**

**Subject: Principal of Business Management - II**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>August 2022</b>	<b>Unit I</b>	Unit-I: Motivating: Concept and characteristics of motivation, Means of motivation: Positive and negative, Financial and on financial, Theories of Motivation: Prof. Abraham Maslow's need hierarchy theory, Fredrick Herzberg's Two-Factor Theory, Prof. Douglas McGregor's Theory 'X' and Theory Y
<b>September 2022</b>	<b>Unit II</b>	Unit-II: Leadership -(A) Concept of leadership, Functions of a leader, Traits in leadership; Leadership styles (B) Communication - Concept and process of communication, Barriers in communication. Unit-III: Controlling - Meaning of control, control process, Techniques of control
<b>October 2022</b>	<b>Unit III</b>	Unit-III: Controlling - Meaning of control, control process, Techniques of control.
<b>November 2022</b>	<b>Unit IV</b>	Unit-IV: Management of change-(A) Mntzberg's Managerial



		<p>Roles, Qualities of successful manager (B) Management of</p> <p>Change: Concept, eyed for change, process\$ of planned change:</p> <p>unfreezing, changing and refreezing: Resistance to change,</p> <p>Emerging horizons of management in a changing environment.</p>
<b>December 2022</b>	<b>Unit V</b>	University Exam

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**Prof. Deshpande G.R**

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**TEACHING PLAN**

**ACADEMIC YEAR: 2022-2023**

**Class No: B.com I I**

**Paper No. I**

**Subject: Corporate Accounting Paper - I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>August 2022</b>	<b>Unit I</b>	Admission process
<b>September 2022</b>	<b>Unit II</b>	Issue and forfeiture of shares, Re-issue of forfeited shares, Redemption of preference shares and Buyback of shares. (15Periods)
<b>October 2022</b>	<b>Unit III</b>	Issue and Redemption of Debentures
<b>November 2022</b>	<b>Unit IV</b>	Preparation of Final Accounts of Companies Practical of Fundamental Computerized Accounting (20 Periods) a) Introduction to Tally ERP.9, Technological Advantages, Getting Functional with Tally ERP9, Tally ERP.9 Start-up, Mouse/Keyboard Conventions, Switching between Screen Areas, Quitting Tally ERP.9, Setting up of Company in Tally ERP.9, b) Create a Company- Select
<b>December 2022</b>	<b>Unit V</b>	Prelims & university Exam

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**TEACHING PLAN**

**ACADEMIC YEAR: 2022-2023**

**Class No: Bcom I I**

**Paper No. II**

**Subject: Corporate Accounting**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>Jan 2023</b>	<b>Unit I</b>	Profit /loss prior to Incorporation
<b>February 2023</b>	<b>Unit II</b>	Valuation of shares: Intrinsic value method, Market value Method (Capitalization of profit and dividend basis) Fair value. 10 Periods
<b>March 2023</b>	<b>Unit III</b>	Accounting for Liquidation of companies- Process of Liquidation under Insolvency and Bankruptcy Code, Preparation of Liquidator's Final Statement of Account. ( 15 Periods)
<b>April / May 2023</b>	<b>Unit IV</b>	Store Accounting with Practical using Tally. (20 Periods) Theory: a) Basic Concepts of Store Accounting- Importance of Material Management and Inventory Control, Objectives of Inventory Control System, Functions and Duties of Store-keeper
<b>June</b>	<b>Unit V</b>	University Exam

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**TEACHING PLAN**

**ACADEMIC YEAR: 2022-2023**

**Class No: Bcom II**

**Paper No. II**

**Subject: fundamentals of entrepreneurship Paper - I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>August 2022</b>	<b>Unit I</b>	Admission Process
<b>September 2022</b>	<b>Unit II</b>	Entrepreneur:- Evolution, Meaning and Definition, Functions, Qualities of successful entrepreneur, Types of Entrepreneur, Obstacles to become an Entrepreneur, Challenges before existing Entrepreneur in modern era,
<b>October 2022</b>	<b>Unit III</b>	Entrepreneurship and Entrepreneurship Development Concept, Definitions, Importance, Theories- Joseph Schumpeter's Theory of Innovation, Hagen's theory of Status Withdrawal, David Me Cleland's Need for Achievement theory, Knight's Risk Taking theory, Entrepreneurship envelopment- Concept and Process. Introduction, Functions and Performance of- EDI, MCED And DIC
<b>November 2022</b>	<b>Unit IV</b>	Micro, Small and Medium Enterprises(MSME): Definition, Importance, Problems of MSME and Remedies, Government Policy and Support, Steps involved in the formation of Small Enterprises- Location, Clearances, Permits required, Formalities, Licensing and Registration Procedure.
<b>December 2022</b>	<b>Unit V</b>	Recent Trends and Concepts in Entrepreneurship: Recent Trends- Start up, stand up, Skill India, Make in India, Incubation Centre- Concept and Importance. Concepts- Only concept and Characteristics

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**ACADEMIC YEAR: 2022-2023**

**Class No: Bcom II**

**Paper No. II**

**Subject: Fundamental of Entrepreneurship Paper - II**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>Jan 2023</b>	<b>Unit I</b>	Family Business: Meaning. Types, Advantages and Disadvantages of Family Business, Challenges before family business in India, Business Succession Planning. Making family business more effective. 15 Hours
<b>February 2021</b>	<b>Unit II</b>	Service and Agro Entrepreneurship: A) Service Entrepreneurship- Meaning and Concept, Role of Service sector in National Economy, Opportunities in Service sector. B) Agro Entrepreneurship- Meaning and Concept, Importance, Entrepreneurial Opportunities in Agro Sector, Challenges before Agro Entrepreneurship 15 Hours
<b>March 2023</b>	<b>Unit III</b>	Business Plan and Project Report: f Meaning and Concept of Business Plan, Key elements of business plan. Meaning, Concept and classification of project. Project for Retail store, Beauty parlor, Oil Mill, Cold Storage, Eco friendly Bag production- Reasons for failure of project.

<b>April / May 2023</b>	<b>Unit IV</b>	<p>1 Women Entrepreneurship and Successful Entrepreneurs</p> <p>Women Entrepreneur- Concept and causes as limited growth of women entrepreneurs in India.</p> <p>Successful Entrepreneurs-</p> <p>Male- Jeff Bezos(Amazon), Hanmantrao Gaikwad (BVG), Chital Brothers (Chital Dairy), Ramras Mane (Mane Group of Industries)</p> <p>Female- Aditi Gupta (Whisper Girl), Chetan Gala-Sinha (Monades' Foundation), Vandana Luthra (VLCC),</p>
<b>June 2023</b>	<b>Unit V</b>	University Exam

**Sign and Name of the Teacher**

**Head of Dept.**

**Principal**

**Prof. Attar N.M**

JEEVAN PRABODHINI VITA, S

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Tal-KhanapurDistSangli

**Department of commerce**

**TEACHING PLAN**

**ACADEMIC YEAR: 2022-2023**

**Class No: Bcom II**

**Paper No. II**

**Subject: Business Statics (paper– II)**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>August 2022</b>	<b>Unit I</b>	Unit 1: Probability and Probability Distributions L.1 Definitions of random experiment, sample space, event, equally likely events, mutually exclusive events, independent events, Classical definition of Probability. i.2 Definition of conditional probability, Addition and multiplication laws of probability I (Without proof). Numerical problems (without use of permutation and Combination). L.3 Binomial distribution: Probability mass function, Mean and variance (without proof), Simple numerical problems to find probability and parameters. 14 Normal distribution: Probability density function, Mean and variance (without proof), Properties of normal curve, Standard normal distribution, numerical problems to find Probabilities for given area under standard normal curve. (15)
<b>September 2022</b>	<b>Unit II</b>	Unit 2: Time Series Analysis 2.1 Definition and uses of time series. 2.2 Components of time series. 2.3 Methods of measuring trend: method of semi-averages, method of moving averages, and



		Method of least squares, Numerical problems. 2.4 Measurement of seasonal variations using simple average method, Numerical problems.
<b>October 2022</b>	<b>Unit III</b>	Unit 3: Index Numbers 3.1 Need, meaning, and uses of index numbers in share market, Price, quantity, and value index numbers, 3.2 Simple index numbers by simple aggregate method and simple average of relatives method (Using A. M.), Numerical problems. Numbers. Applications of index 3.3 Weighted index numbers by Laspeyres's, Paasche's, and Fisher's formulae, Numerical Problems.
<b>November 2022</b>	<b>Unit IV</b>	Unit 4: Statistical Quality Control (15) 4.1 Concept of statistical quality control (SQC), Advantages of SQC, Types of variability it: Chance cause variability and assignable cause variability. 4.2 Shepherd control chart and its construction. 4.3 Variable control charts: mean ( $\bar{x}$ ) and range (R) charts, Numerical Problems. 4.4 Attributes control charts: control chart for number of defectives (no-chart) for fixed sample size and control chart for number of defects per unit (-chart), Numerical problems.
<b>December 2022</b>	<b>Unit V</b>	Preliminary Exam & University Exam

**Sign and Name of the Teacher**

**Head of Dept.**

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**TEACHING PLAN**

**ACADEMIC YEAR: 2022-2023**

**Class No: Bcom II**

**Paper No. I**

**Subject: Business Statistics paper - I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>January 2023</b>		Admission process
<b>February2023</b>	<b>Unit I</b>	Unit 1: Introduction to Statistics 1.1 Meaning of Statistics, Scope of Statistics in business 1.2 Primary and secondary data, Discrete and continuous variables, Classification and its Basis, Frequency and frequency distribution, Tabulation. 1.3 Diagrammatic representation: pie-chart, simple bar diagram, Graphical representation: Histogram, give curves, Numerical problems. 14 Sampling: Definitions of population, sample, sampling and census, Principle steps in sample survey, Advantages of sampling over census, Methods of sampling: simple random sampling (with and without replacement), stratified random sampling.
<b>March 2023</b>	<b>Unit II</b>	Unit 2: Measures of Central Tendency (15) 2.1 Concept of central tendency, Requirements of a good average. 2.2 Arithmetic mean (A, M.): Definition, Properties of A. M. (without proof), Combined A. M., Merits and demerits, Numerical problems.

		<p>2.3 Median and quartiles: Definitions, Merits and demerits of median, Numerical problems.</p> <p>2.4 Mode: Definition, Merits and demerits, Empirical relation among mean, median, and Mode, Numerical problems.</p>
<b>April 2023</b>	<b>Unit III</b>	<p>Unit 3: Measures of Dispersion (15)</p> <p>3.1 Concept of dispersion, Requirements of a good measure of dispersion, Absolute and relative measures of dispersion.</p> <p>3.2 Range, Coefficient of range, Merits and demerits of range, Numerical problems.</p> <p>3.3 Quartile deviation (Q. D.). Coefficient of Q. D., Merits and demerits of Q. D., Numerical Problems.</p> <p>Unit-4: Analysis of Bivariate Data: Correlation and Regression (15)</p>
<b>May 2023</b>	<b>Unit IV</b>	<p>4.1 Concept of correlation, Types of correlation.</p> <p>4.2 Methods of studying correlation: Scatter plot, Karl Pearson's correlation coefficient (r), Interpretation of r (with special cases <math>r = -1, 0</math>, and <math>t</math>), Spearman's Rank correlation coefficient (R), Numerical problems on computation for and R (with and without ties) for Ungrouped data.</p> <p>4.3 Concept of regression.</p> <p>4.4 Lines of regression, regression coefficients, relation between correlation coefficients and Regression coefficient, Numerical problems on ungrouped data.</p> <p>university Exam</p>
<b>June 2023</b>		University Exam

**Sign and Name of the Teacher**

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**Educational Year 2022-2023**

**Department Of commerce**

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**TEACHING PLAN**

**ACADEMIC YEAR: YEAR 2022-2023**

**Class No: Bcom III**

**Paper No . I**

**Subject: Modern management practice paper - I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>August 2022</b>	<b>Unit I</b>	Admission process
<b>September 2022</b>	<b>Unit II</b>	Contribution to Modern Management Practice a. Concept of Modern Management b. Contribution of Vijay Govindarajan: Three Box Solution ad. Reverse Innovation c. Contribution of C.K. Preload: The Fortune at the Bottom of Pyramid. d. Michael Porter : competitive advantage
<b>October 2022</b>	<b>Unit III</b>	Emotional and Social Intelligence in Management a. Emotional Intelligence: Concept, Components, Importance of emotional intelligence in leadership, Advantages and Disadvantages of emotional intelligence, emotional intelligence skills b. Social intelligence: Concept, Importance, Advantages and Disadvantages of social intelligence, Customer Relationship Management (CRM) and Supply Chain Management (SCM) a. Customer Relationship Management (CRM) : Concept Importance, Elements, Process, e-CRM b. Supply Chain Management (SCM): Concept, Importance, Components, Process, Benefits of SCM
<b>November 2022</b>	<b>Unit IV</b>	

		Lean Management and Talent Management a. Lean Management: Concept, Principles, Benefits and disadvantages, tools of lean Management, lean management best practices b. Talent Management: Concept, Importance, Process, Components, benefits
<b>December 2022</b>	<b>Unit V</b>	Prelims & University Exam

**Sign and Name of the Teacher**

**Head of Dept.**

**Principal**

**Prof. kanni S.D**

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## **JeevanPrabodhini Kanya Mahavidyalaya Vita**

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**Educational Year 2022-2023**

**Department of commerce**

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### **TEACHING PLAN**

**ACADEMIC YEAR: YEAR 2022-2023**

**Class No: Bcom III**

**Paper No . II**

**Subject: Modern Management practice paper - II**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>August 2022</b>	<b>Unit I</b>	Total Quality Management (TQM) and Quality Standards a. Total Quality Management (TQM): Concept, Principles, Elements of TQM, Benefits and Disadvantages of TQM b. Quality Standards: Benchmarking (concept and types) Six Sigma, (concept and levels) ISO: 9000, (Importance and elements)
<b>September 2022</b>	<b>Unit II</b>	Japanese and Chinese Management Practice a. Japanese Management: Concept, Characteristics and & Key Japanese Quality Management techniques b. Chinese management: Concept, Characteristics, Chinese Leadership Style, Difference between Chinese and Western Management
<b>October 2022</b>	<b>Unit III</b>	Event and Performance Management a. Event Management: Concept, Importance, Procedure, Types of events, benefits of event Management b. Performance Management: Concept, Evolution, Need, Process of Performance Management Time and Stress Management
<b>November 2022</b>	<b>Unit IV</b>	a, Time Management: Concept, Importance, Techniques b. Stress Management: Meaning of Stress, Causes,

		Effects, Techniques of stress management
<b>December 2022</b>	<b>Unit V</b>	University Exam

**Sign and Name of the Teacher**

**Head of Dept.**

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**Educational Year 2022-2023**

**Department Of commerce**

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**TEACHING PLAN**

**ACADEMIC YEAR: YEAR 2022-2023**

**Class No: Bcom III**

**Paper No . I**

**Subject: Business Regulatory framework- I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>August 2022</b>		Admission process
<b>September 2022</b>	<b>Unit I</b>	aw of Contract- 1872 Definition of Business Law and its sources Definition of contract, Essential element and Kinds Labor Laws Offer and Acceptance, Capacity of Parties, Free Consent and Legality of objectives, Void Contracts Discharge of Contract, Remedies for breach of contract
<b>October 2022</b>	<b>Unit II</b>	A) Employees Provident Fund Act- 1952- Meaning and 'it: applicability criteria, Rates of Contribution, Periodicity of Payment compliances and Rectum, Mandatory Records, Consequences of Non B) Employees State Insurance Act-1948- Meaning and its applicability criteria, Rates of Contribution, Periodicity of Pavement and Return, Mandatory Records, Consequences of Non compliances and Rectum, Mandatory Records, Consequences of Non B) Employees State Insurance Act-1948- Meaning and its applicability criteria, Rates of Contribution, Periodicity of Pavement and Return, Mandatory Records, Consequences of Non

		compliances C) Payment of Gratuity (Amendment) Act-2018- Meaning and its applicability criteria, Rates of Contribution, Payment calculation, Mandatory Records, Consequences of Non compliances
<b>November 2022</b>	<b>Unit III</b>	Sale of Goods Act. 1932 and Goods and Services Tax(tis1) A) Sale of Goods Act- Contract of Sale of goods concept essentials, Sale and Agreement to sell, Conditions and Warranties, Performance B) Goods and Services Tax- Basic framework of GST." Applicability criteria, General understandings of legal provisions regarding invoices, GST Returns, Consequences of Non compliances
<b>December 2022</b>	<b>Unit IV</b>	Indian Partnership Act-1932 and Limited Liability Partnership Act- 2008 A) Indian Partnership Act-1932- Partnership Deed meaning and general terms and conditions, Role and Responsibilities of Partners. B) Limited Liability Partnership Act- 2008- Nature and Silent features of LLP, Incorporation of LLP, Limitations of liability of LLP and Partners, Difference between Partnership and LLP.
<b>December 2022</b>		Prelims University exam

**Sign and Name of the Teacher**

**Head of Dept.**

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**Educational Year 2022-2023**

**Department Of commerce**

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**TEACHING PLAN**

**ACADEMIC YEAR: YEAR 2022-2023**

**Class No: Bcom III**

**paper no. II**

**Subject: Business Regulatory framework - II**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>January 2023</b>		Admission process
<b>February 2023</b>	<b>Unit I</b>	Company Act- 203 Meaning. Features and I Types of Company. Process of Incorporation of Company, Role, Responsibilities and Powers of Directors, Auditors and Company Secretary. Rights of 'Shareholders, Company meetings and Resolutions Winding up of Company
<b>March 2023</b>	<b>Unit II</b>	Security Exchange Board of India Act-1992, Consumer Protection Act-1986 and Competition Act-2002 A) Security Exchange Board of India Act-1992(SEBI- Role. Powers and Functions of SEBL Listing and Trading of Securities B) Consumer Protection Act-1986- Definitions- Consumer, Complaint, Complainant, Unfair Trade Practices, Restrictive Trade Practices, Rights of Consumer, Consumer Redressed Agencies- Composition and Jurisdiction. Competition Act-2002- Objectives, Powers and duties of Competition Commission
<b>April 2023</b>	<b>Unit III</b>	Business Transactions and Cyber Laws a) E-commerce: Nature, formation, legality and

		<p>recognition</p> <p>b) Intellectual Property Rights: Patent, Copy Right, Trademark and Industrial Design (only concepts)</p> <p>) Digital Signature: Need, formation, functions, Digital Significance</p> <p>Certificate and Revocation of Digital Signature d) Cybercrimes and offences) Penalties for cyber crimes</p>
<b>May 2023</b>	<b>Unit V</b>	<p>Negotiable Instrument (Amendment) Act-2015</p> <p>Meaning and Features of Negotiable instrument, Kinds of Negotiable instrument, Promissory Note, Bill of Exchange and Cheque, Crossing of Cheque and Its kinds- Dishonor of Negotiable instrument and its consequences and Remedies thereon</p>
<b>June 2023</b>		University Exam

**Sign and Name of the Teacher**

**Head of Dept.**

**Principal**

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**Educational Year 2022-2023**

**Department Of commerce**

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**TEACHING PLAN**

**ACADEMIC YEAR: YEAR 2022-2023**

**Class No: Bcom III**

**paper no. II**

**Subject: -Advanced Accountancy (Auditing)**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>August 2022</b>		Admission process
<b>September 2022</b>	<b>Unit I</b>	Audit- Meaning and Nature, Scope of Audit, Objectives of other disciplines, Difference Nature and Scope of Audit: Audit, Relationship of A unit with other between Audit and Investigation, Basic Principles Governing Audit, Statutory Audit, Internal Audit, Cost Audit, Tax Act's, Management Audit, Concept of Vouching. Verification and Valuation.
<b>October 2022</b>	<b>Unit II</b>	Unit- II Audit of Specific Items in Financial Statements: A) Audit of sale of Products and Services; Audit of Interest Income, Rental Income, Dividend Income, Net gain/loss an sale of Investments; Audit of Purchases, Depreciation, Interest expense, Rent, Repair to building. Repair to Machinery, Insurance, Taxes, Travelling Expenses, Miscellaneous Expenses B) Audit of Share Capital, Reserve & Surplus, Long Tem Borrowings, Trade Payables (creditors), Provisions, Shot Term Borrowings and Other Current Liabilities, Audit of Land, Buildings, Plant and Equipment, Furniture

		Fixtures, Goodwill, Brand/Trademarks, Computer Software Audit of Loans and Advances, Trade Receivables, Inventories, Cash and Cash Equivalents, Other Current Assets, Audit of Contingent Liabilities.
<b>November 2022</b>	<b>Unit III</b>	Unit- II! Company Audit: Eligibility, Qualifications and Disqualifications of Auditors, Appointment of auditors; Removal of auditors; Remuneration of Auditors; Powers and duties of auditors; Branch audit Joint suit; Reporting requirements under the Companies Act, 2013 including CARO. Unit- IV Special Audit and Audit Report: Audit of special entities like Bank, Insurance Companies Charitable Trust, Hotel and Hospital, Elements of Audit Report; Types of Reports- Clean, Quail field, Adverse Disclaimer of Opinion
<b>December 2022</b>	<b>Unit IV</b>	Preliminary Exam & University Exam

**Sign and Name of the Teacher**

**Head of Dept.**

**Principal**

**Prof. Attar N.M**

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**Educational Year 2022-2023**

**Department Of commerce**

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**TEACHING PLAN**

**ACADEMIC YEAR: YEAR 2022-2023**

**Class No: Bcom III**

**Paper No. I**

**Subject: Advance Accountancy - I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>January 2023</b>	<b>Unit I</b>	Unit- I Elements of Cost - Material, Labor, & Overhead 3 Preparation of Cost Sect, Quotation Payment, Time line for payment of GST tax, Modes of payment, Challan Reconcile alien, Exporting rectums and uploading To GSTIN
<b>February 2023</b>	<b>Unit II</b>	Financial Statement Analysis:) Financial Statement Anal Meaning, types, Limitations of financial statements, Meaning and Ne of financial statement analysis and Techniques of financial stamen analysis. (b) Ratio Analysis- Meaning, Advantages and Limitations, Classification of Ratios- Profitability Ratios, Turnover Ratios, Saliency Ratios and Liquidity Ratios
<b>March 2023</b>	<b>Unit III</b>	Unit- III Cash Flow Analysis: caning of Cash Flow Analysis Classification of Cash flows- Cash flow from Operating Activities, Cash flow from Investing Activities and Cash flow from Financing Activities Cash and Cash equivalents, Extra-ordinary items, Preparation o Cash Flow Statement (As per AS-3

<b>April 2023</b>	<b>/May</b>	<b>Unit IV</b>	<p>Unit- IV GST Accounting with practical's using Tally part - I</p> <p>Theory: 4. Introduction to GST on Services, Existing Registration.</p> <p>of Supply, Time of Supply. Value of Supply „Mixed Supply and</p> <p>Composition Supply, Accounting for Return of Goods, Sales Returns,</p> <p>Purchase Returns, Credit Note, Debit Note, GST on Services, GST</p> <p>Reports &amp; GST Returns Practical: a) Getting Started with GST In Tally</p> <p>ERP 9, Basic Concepts in GST, Configuring GST in Tally.ERP 9,</p> <p>Company Setup, Enabling Goods &amp; Services Tax (GST), GST</p> <p>Classifications b) Creating Masters, Creating Purchase Ledger, Creating</p> <p>Sales Ledger, Creating GST Ledger, Creating Party Ledger, Creating</p> <p>Stock Items c) Entering Transactions, Creating Purchase Invoice with GST,</p> <p>Creating Sales Invoice with GST, Printing Sales invoice, Accounting for</p> <p>Return of Goods, Sales Returns, Purchase Returns d) Accounting for</p> <p>GST on Services e) GST Reports, Generating GSTR-1 Report in Tally.ERP</p> <p>9, Generating GSTR-2 Report in Tally.ERP9, GST Tax</p>
<b>June 2023</b>		<b>Unit V</b>	

**Sign and Name of the Teacher**

**Head of Dept.**

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**Educational Year 2021-2022**

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**TEACHING PLAN**

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<b>1</b>	<b>B.com I</b>	Principles Of Marketing I &-II
<b>2</b>	<b>B.com I</b>	Principles Of Marketing I &-II
<b>3</b>	<b>B.com I</b>	Principles Of Marketing I &-II
<b>4</b>	<b>B.com I</b>	Principles Of Marketing I &-II
<b>5</b>	<b>B.com II</b>	Corporate Accounting Paper- I&II
<b>6</b>	<b>B.com II</b>	Fundamentals Of Entrepreneurship- Paper-I&II
<b>7</b>	<b>B.com III</b>	Modern Management Practices I &II
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**Sign and Name of the Teacher**

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**Department Of commerce**

**TEACHING PLAN**

**ACADEMIC YEAR: YEAR 2021-2022**

**Class No: Bcom I**

**Paper No . I**

**Subject: principal of marketing - I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>October 2021</b>		Admission process
<b>November 2021</b>	<b>Unit I</b>	Unit-I: Introduction- Meaning & Definition of Marketing- Features of Marketing- Importance as Marketing. Core Concept of Marketing - Need, Want, Demand, Value and Satisfaction, Exchange, transactions & Relationship Company Orientation towards market place: - Production, Concept, Product concept, selling concept Marketing concept, holistic marketing concept ( 15 Periods)
<b>December 2021</b>	<b>Unit II</b>	Unit-II : Consumer Behavior:-Meaning, and Significance of Consumer Behavior- Factors affecting Consumer Behavior- The Buying Decision process. ( 15 Periods)
<b>January 2022</b>	<b>Unit III</b>	Unit-III: Marketing Research: - Meaning and Importance- Steps in Marketing Research- Scope/Area of Marketing Research - Consumer Research, Market Research, Product Research, Sales Research, Advertising & Sales Promotional Research, Marketing Information System (MIS)- Concept and components of MIS. ( 15
<b>February 2022</b>	<b>Unit IV</b>	Unit-IV: Segmentation, Targeting & Positioning- Concept

		and importance of Market Segmentation-Bases of market segmentation- Concept of Targeting- Concept of Positioning.
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**Sign and Name of the Teacher**

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**TEACHING PLAN**

**ACADEMIC YEAR: YEAR 2021-2022**

**Class No: Bcom I**

**paper no. II**

**Subject: principal of marketing - II**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>March 2022</b>	<b>Unit I product</b>	Meaning and important, Product classification: concept of product mix branding packaging and labeling, product support, product life cycle, new product development.
<b>April 2022</b>	<b>Unit II</b> <b>(a) Pricing</b> <b>(b) Nature and important of promotion ; Promotion tool:</b>	(0) Significance. Factor affecting price of product. Pricing policies and strategies (b) advertising, personal selling, public relation and sales promotion concept and them distinctive characteristics; promotion mix and factors affecting promotion mix
<b>May 2022</b>	<b>Unit III Distribution</b>	Channels of distribution –meaning and important; type of distribution channel; wholesaling and retailing; factor affecting choice of distribution channel: physical Distribution, Direct marketing and services marketing-concept and characteristics
<b>Jan 2022</b>	<b>Unit IV Retailing</b>	Type of Retailing -store based and non-store based retailing, chain store, supermarket, retail vending machines, mail order house, retail co-operative; Management of retailing operation ; an over view; retailing in India: changing Scenario

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**ACADEMIC YEAR: YEAR 2021-2022**

**Class No: Bcom I**

**Paper No. I**

**Subject: Insurance - I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>October 2021</b>		Unit-1: An Introduction to insurance Concept Meaning need of insurance Physical and Human Asset insurance as a social security tool - Economic and commercial significance of insurance
<b>November 2021</b>	<b>Unit I</b>	Unit-2: Insurance contract of Principles-A) nature of insurance contract-Difference between Insurance contract and wagering Contract-Types of insurance contract- Personal insurance- Property Insurance-Guarantee Insurance. B) Fundamental principles of insurance - Primary and secondary.
<b>December 2021</b>	<b>Unit II</b>	Unit-3: Life insurance-A) Meaning- Significance - Procedure of taking life Insurance Policy - Policy conditions 8) Types of Policy - Whole Life Policy, Endowment Group and Unit linked insurance Polly (Only-meaning beaters, merits and demerits) c) Settlement of claims D) if Insurance Corporation at India- Role- marketing and promotion strategy of insurance services.

<b>January 2022</b>	<b>Unit III</b>	Unit4: insurance Agent -Appointment- Procedure for becoming an Agent- Pre- requisite far obtaining license - Duration -Cancellation - Revocation or Suspension Termination af an Agent-Remuneration - code af conduct Functions of an Agent.
<b>February 2022</b>	<b>Unit IV</b>	

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**TEACHING PLAN**

**ACADEMIC YEAR: YEAR 2021-2022**

**Class No: Bcom I**

**paper no. II**

**Subject: Insurance - II**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>March 2021</b>	<b>Unit I</b>	Meaning - procedure of taking fire insurance policy- policy conditions- kinds of policies -cancellation and forfeiture of policy -renewal  of policy - settlement of Claims.
<b>April 2021</b>	<b>Unit II</b>	Meaning-procedure of taking marine insurance policy- difference between fire and marine insurance - clauses of marine insurance policy-marine losses and perils -type of policies,
<b>May 2021</b>	<b>Unit III</b>	a. Personal accident Insurance b. Health Insurance C. Motor Insurance d. Burglary Insurance e. Liability Insurance f. Fidelity Insurance 8. Cattle Insurance h. Crop Insurance
<b>Jan 2021</b>	<b>Unit IV</b>	Growth of general Insurance business after privatization, Evaluation of performance of public and private companies- foreign Direct Investment FDI in Insurance business-merits and demerits, current Scenario, Banc assurance.
	<b>Unit V</b>	

**Sign and Name of the Teacher**

**Head of Dept.**

**Principal**

**Prof. Bhandare S.R**



JEEVAN PRABODHINI VITA,S

**JEEVAN PRABODHINI KANYA MAHAVIDYALAYA**  
**VITA**

Tal-KhanapurDistSangli

**Department of commerce**

**TEACHING PLAN**

**ACADEMIC YEAR: YEAR 2021-2022**

**Class No: Bcom I**

**paper no. I**

**Subject: Financial Accounting - I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>October 2021</b>		Admission Process
<b>November 2021</b>	<b>Unit I</b>	Unit I: Introduction to Accounting - Meaning, Nature and Advantages of Accounting-Branches of Accounting - Accounting concepts and conventions, Introduction to Accounting Standards in India. ( 10 Periods)
<b>December 2021</b>	<b>Unit II</b>	Unit II: Amalgamation of Partnership Firms (20 Précis
<b>January 2022</b>	<b>Unit III</b>	Unit III: Conversion of Partnership firm into Limited company- Accounting in the books of partnership fin and Limited company. (15 Periods)
<b>February 2022</b>	<b>Unit IV</b>	Unit [V: Accounts of Professionals -preparation of Receipts and Expenditure Account and Balance sheet of Medical PR actioners and Professional Accountants
<b>February 2022</b>		

**Sign and Name of the Teacher**

**Head of Dept.**

**Principal**

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**TEACHING PLAN**

**ACADEMIC YEAR: YEAR 2021-2022**

**Class No: Bcom I**

**paper no . I**

**Subject: Insurance - I**

<b>MONTH</b>	<b>TOPIC</b>	<b>SUB TOPIC</b>
<b>August 2022</b>	<b>Unit I</b>	
<b>September 2022</b>	<b>Unit II</b>	
<b>October 2022</b>	<b>Unit III</b>	
<b>November 2022</b>	<b>Unit IV</b>	
<b>December 2022</b>	<b>Unit V</b>	

**Sign and Name of the Teacher**

**Head of Dept.**

**Principal**

**Prof. kanji S.D**

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**Educational Year 2022-2023**

**Department Of commerce**

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**Subject: Insurance - I**

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<b>November 2022</b>	<b>Unit IV</b>	
<b>December 2022</b>	<b>Unit V</b>	

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**Department of Commerce**

**Academic Calendar 2018-19**



